(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING A SHARE CAPITAL)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st DECEMBER 2012

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

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(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

COMPANY INFORMATION

Directors Mamo McDonald

Sylvia Meehan
John Hynes
Helen O'Donoghue

Mary Kelly Patrick J Mulvee Ita Mangan (Resigned 21st May, 2012) (Resigned 21st May, 2012)

Secretary

Ann Leahy

Company Number

284318

Date of Incorporation

21st April 1998

Charity Number

CHY 12365

Registered Office

Marino Institute of Education

Griffith Avenue Dublin 9

Auditors

HTH Accountants

Certified Public Accountants & Statutory Auditors

Jasmine Lodge Main Street Celbridge Co. Kildare

Bankers

AlB Bank

7 / 12 Dame Street

Dublin 2

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

REPORT OF THE DIRECTORS YEAR ENDED 31st DECEMBER 2012

The Directors submit their report together with the Audited Financial Statements for the year ended 31st December 2012

PRINCIPAL ACTIVITIES

The main objects for which the Company is established are:

- (a) To promote positive attitudes towards the ageing process
- (b) To promote a positive image of older people
- (c) To promote the concept of good health in older people.

The results for the year and the financial position at the year end were considered satisfactory given the current climate, by the directors who do not foresee any significant changes in the core business activities of the company for the foreseeable future. The principal risks and uncertainties facing the company are:

Economic Risk: The current economic environment has led to a significant reduction in the levels of state funding for charitable organisations. This applies in the case of Age and Opportunity and the organisation is having to adjust to the changed situation in this regard. Any further reduction in state funding would significantly affect the organisation's ability to meet current and future financing requirements.

RESULTS AND DIVIDENDS

The results for the year are as set out on page 7.

POST BALANCE SHEET EVENTS

There has been no significant events affecting the company since the year end.

FUTURE DEVELOPMENTS

As well as raising funds from state and philanthropic sources the organisation has embarked on an initiative to extend the generation of income to include social enterprise.

DIRECTORS

Mamo McDonald Sylvia Meehan John Hynes Helen O'Donoghue Mary Kelly Patrick J Mulvee Ita Mangan (Resigned 21st May, 2012) (Resigned 21st May, 2012)

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

REPORT OF THE DIRECTORS YEAR ENDED 31st DECEMBER 2012

BOOKS AND RECORDS

The company directors are responsible for ensuring that proper books and records, as outlined in Section 202 of the Companies Act 1990, are kept by the company. The Directors have appointed appropriate accounting personnel in order to ensure compliance with those requirements. The books and accounting records of the company are maintained at the company's registered office, Marino Institute of Education, Griffith Avenue, Dublin 9.

AUDITORS

In accordance with the Companies Act 1963, section 160(2), HTH Accountants continue in office as auditors of the company.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable laws and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Certified Public Accountants in Ireland.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistenly;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Acts 1963 to 2012. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularites.

APPROVED ON BEHALF OF THE BOARD ON 02/04/2013.

DIRECTOR	DIRECTOR

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF AGE AND OPPORTUNITY

We have audited the financial statements for Age & Opportunity on pages 7 to 14 for the year ended 31st December 2012. These financial statements have been prepared under the historical cost convention and the accounting policies set out herein.

Respective responsibilities of the directors and auditors.

As described in the statement of directors' responsibilities on page 4 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and the accounting standards issued by the Accounting Standards Board and published by the Institute of Certified Public Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK & Ireland).

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with the Companies Acts, 1963 to 2012. We also report to you whether in our opinion: proper books of account have been kept by the company and whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit, and whether the company's balance sheet and its income and expenditure account are in agreement with the books of accounts.

We also report to you if, in our opinion, any information specified by law regarding the directors' remuneration and transactions is not disclosed and, where practicable, include such information in our report.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practice Board. An Audit included examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also included an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AGE AND OPPORTUNITY

Opinion			
In our opinion the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the company's affairs as at 31st December 2012 and of it's surplus for the year then ended and have been properly prepared in accordance with the Companies Acts 1963 to 2012.			
We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the company. The financial statements are in agreement with the books of account.			
In our opinion, the information given in the directors' report is consi	stent with the	e financial statements.	
Keith Traynor for and on behalf of HTH Accountants Certified Public Accountants & Statutory Auditors Jasmine Lodge Main Street Celbridge Co. Kildare	DATE	02/04/2013	
This is to certify that this is a true copy of the independent auditors' report in respect of Age & Opportunity.			
DIRECTOR	DATE	02/04/2013	
SECRETARY	DATE	02/04/2013	

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

INCOME & EXPENDITURE ACCOUNT

YEAR ENDED 31st DECEMBER 2012

	NOTES	2012 €	2011 €
Income		2,373,382	2,716,766
Expenditure		(2,361,229)	(2,751,066)
Surplus/(Deficit) on ordinary activities before tax	3	12,152	(34,300)
Bank deposit interest		31,090	34,300
Tax on surplus on ordinary activities	4		~
Surplus on ordinary activities for the year		43,242	.
			

The income and expenditure account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the income and expenditure account.

APPROVED ON BEHALF OF THE BOARD ON 02/04/2013.

DIRECTOR	and the second	DIRECTOR	Section in the section of the sectio

BALANCE SHEET AT 31st DECEMBER 2012

	NOTES	2012 €	2011 €
CURRENT ASSETS			
Cash on Deposit Cash in Current Account Cash on Hand Prepayments & accrued income		917,745 136,906 65 10,111 1,064,827	1,671,819 144,304 (1) 9,980 1,826,103
CREDITORS FALLING DUE WITHIN ONE YEAR			
Creditors & accruals Deferred Income	5	47,105 526,648	95,392 1,282,879
		573,753	1,378,271
NET ASSETS	6	491,074	447,832
REPRESENTED BY:			
Accumulated funds	7	491,074	447,832
Approved by the board and authorised for issue on	02/04/2013.		
DIRECTOR	DIRECTOR		

CASH FLOW STATEMENT AT 31st DECEMBER 2012

	2012 €	2011 €
Net cash outflow from operating activities	(792,496)	(170,371)
Returns on investments and servicing of finance		
Interest received 31,090	34,300	
	31,090	34,300
Net cash outflows for returns on investments and servicing of finance	(761,406)	(136,071)
Decrease in cash in the year	(761,406)	(136,071)

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

NOTES TO THE CASH FLOW STATEMENT AT 31st DECEMBER 2012

1. Reconciliation of operating surplus/(deficit) to net cash inflow from operating activities

	2012		2011
Operating surplus/(deficit) Increase in debtors	12,152 (130)		(34,300) (52)
Decrease in creditors	(804,518)	_	(136,019)
	(792,496)	-	(170,371)
2. Analysis of changes in net debt	01-Jan-12	Cash flow	31-Dec-12
	€	€	€
Cash at bank and in hand	1,816,122	(761,406)	1,054,716
Net funds	1,816,122	(761,406)	1,054,716
3. Reconciliation of net cash flow to movement in net debt	2012 €		2011 €
Decrease in cash during the period	(761,406)		(136,071)
Movement in net funds in the year	(761,406)	•	(136,071)
Opening net funds	1,816,122		1,952,193
Closing net funds	1,054,716	•	1,816,122

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31st DECEMBER 2012

1 ACCOUNTING POLICIES

1 ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention.

1.1 ACCOUNTING CONVENTION

1.1 COMPLIANCE WITH ACCOUNTING STANDARDS

The financial statements are prepared in accordance with applicable law and accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Certified Public Accountants in Ireland (Generally Accepted Accounting Practice in Ireland), which have been applied consistently (except as otherwise stated).

1.2 INCOME

Income represents grants receivable and other income.

1.3 GOVERNMENT GRANTS

Grants are credited to deferred revenue. Grants towards revenue expenditure are released to the income and expenditure account as the related expenditure is incurred.

1.4 PENSIONS

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the income and expenditure account in the year they are payable.

2 INCOME

The total income of the company for the year has been derived from its principal activity wholly undertaken in the Republic of Ireland.

3 OPERATING COSTS

The operating surplus/(deficit) for the year is stated	2012	2011
after charging:	€	€
Auditors Remuneration	5,495	5,495

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31st DECEMBER 2012

4 TAXATION

The company has obtained Charitable Status from the Revenue Commissioners and accordingly no liability arises to Corporation Tax.

5 CREDITORS FALLING DUE WITHIN ONE YEAR

	2012 €	2011 €
Trade creditors	22,204	60,526
Accruals	4,450	4,450
Credit card	1,119	2,880
PAYE/PRSI liability	19,333	27,535
		•
	<u>47,105</u>	95,392

6 STATEMENT OF MOVEMENTS ON INCOME AND EXPENDITURE ACCOUNT

	Income and Expenditure account €
Balance at 1 January 2012 Surplus for the year	447,832 43,242
Balance at 31 December 2012	491,074

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(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31st DECEMBER 2012

7 RECONCILIATION OF MOVEMENT IN FUNDS

	2012 <u>€</u>	2011 <u>€</u>
Surplus for the financial year Opening funds	43,242 447,832	40,343 407,489
Closing funds	491,074	447,832
EMPLOYEES		
The average number of employees during the year was as f	ollows:	
	<u>2012</u>	<u>2011</u>
- Full Time - Part Time	5 14	6 15
	19	21
Employee costs were as follows:-		
Employee costs were as follows.		
	<u>2012</u> €	<u>2011</u> €
Salaries and pension contributions Permanent health insurance Life assurance contributions	975,410 11,590 5,167	1,108,897 12,845 5,612
	992,167	1,127,355

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31st DECEMBER 2012

9 APPROVAL OF FINANCIAL STATEMENTS

The Financial Statements were approved by the Board of Directors on 02/04/2013.

YEAR ENDED 31st DECEMBER 2012

SUMMARY OF INCOME

	2012 €	2011 €
SUMMARY OF INCOME		
HSE Funding	560,340	592,956
HSE Lottery	5,000	6,000
Bord Gais / Cultural Companions	40,840	40,000
Miscellaneous Income	5,440	2,809
Go For Life	673,857	698,874
The Community Foundation - Creative Exchanges	35,000	-
Bealtaine	157,802	116,210
Education & Training Sales	9,955	1,946
Atlantic Philanthropies / Get Vocal	15,000	446,500
Atlantic Philanthropies / Independent Commission on Ageing	100,112	170,000
AWC Training Sales	13,780	16,694
Atlantic Philanthropies / Community Education Initiative	-	379,297
Movement in deferred income in the year	756,256	245,481
- -	2,373,383	2,716,766
DEPOSIT INTEREST		
Core Activities	31,090	34,300
- -	31,090	34,300

YEAR ENDED 31st DECEMBER 2012

SUMMARY OF ACTIVITIES

	Page	2012 €	2011 € .
CORE ACTIVITIES			
Core Funding	17	560,340	592,956
Other Revenue	17	114,078	212,825
Deposit Interest	17	31,090	34,300
Expenditure	18 - 19	(859,789)	(655,649)
(Deficit)/Surplus for year		(154,280)	184,431
WORK PROGRAMMES FUNDED BY OTHER SOU	IRCES		
Deferred Income at start of Year		1,282,879	1,389,180
Income Received In Year		1,299,046	1,997,701
Deposit Interest		15,000	15,000
Expenditure		(1,872,752)	(2,303,433)
Deferred Income at end of Year		(526,648)	(1,282,879)
		197,525	(184,431)
OVERALL SURPLUS FOR THE YEAR		43,245	_

YEAR ENDED 31st DECEMBER 2012

CORE FUNDING	2012 €	2011 €
HSE	560,340	592,956
OTHER REVENUE		
Project Contributions towards Administration Costs	68,638	204,016
Social Welfare Refund Re: Staff	-	1,415
HSE Lottery	5,000	6,000
The Community Foundation - Creative Exchanges	35,000	-
Older & Bolder - Refund of postage	-	546
Other Income	5,440	848_
	114,078	212,825
INVESTMENT INCOME		
Deposit Interest	31,090	34,300
	31,090	34,300
	31,090	34,300

YEAR ENDED 31st DECEMBER 2012

CORE EXPENDITU	ĸc	
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OOR	LEAFENDITORE	2012 €	2011 €
1	WELL BEING/SOCIAL INCLUSION		
	Bealtaine Festival contribution Samhain Azure	211,236 2,303 3,937	143,180 - -
	Communications	106,194	44,885
		323,671	188,065
2	EDUCATION & RESEARCH		
	Creative Exchanges Research/Policy Ageing with Confidence Education & Training	75,800 16,463 75,000	1,500 69,534 - -
		167,263	71,034
3	CORE STAFF COSTS		
	Salaries & Pension contribution Life Assurance contributions Permanent Health Insurance	198,992 5,167 11,590 215,749	215,910 5,612 12,845 234,368
4	MANAGEMENT & STAFF DEVELOPMENT		
	Board of Directors Staff Travel & Subsistence Staff Development Catering Meetings Finance	2,130 2,556 1,500 477 40,054	2,767 3,096 160 181 39,982
		46,717	46,184

YEAR ENDED 31st DECEMBER 2012

CORE EXPENDITURE (cont/d)

		2012 €	2011 €
5	OPERATION OVERHEADS		
	Rent and Services Consultancy Maintenance and Service Contracts Legal Fees and Company Registration Communications Postage and Couriers Stationery and Office Supplies Office Requisites Audit and Accountancy Fees Insurance Bank Charges Sundry Expenses	50,838 - 1,640 861 29,481 3,280 6,847 3,691 4,314 2,410 584 2,443	44,971 10,125 2,747 242 32,183 3,370 10,224 1,595 3,665 2,373 769 3,705
		106,389	115,968
6	OTHER EXPENDITURE		
	Computers and Equipment		30
		***************************************	30
	TOTAL EXPENDITURE	<u> </u>	655,649

(A COMPANY LIMITED BY GUARANTEE AND NOT HAVING SHARE CAPITAL)

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

GO FOR LIFE / IRISH SPORTS COUNCIL

INCOME	2012 €	2011 €
Irish Sports Council Irish Sports Council National Development Officer Irish Sports Council Mori Research Grant HSE East Coast Miscelleanous HSE Community Foundation of Ireland HSE/Lottery	576,380 70,000 11,375 1,102 - 5,000 5,000 5,000	610,400 70,000 11,000 874 1,600 - - 5,000
EXPENDITURE		
National Grants Scheme Leadership Programme Sport/Physical Activity Awareness Administration Salaries Special Initatives HSE PAL Support Evaluation, Planning & Research	289,140 74,322 13,636 70,692 168,603 27,553 1,368 22,755	304,973 47,966 12,391 75,836 201,146 31,921 874 22,517
SURPLUS FOR THE YEAR	5,788	1,250
FORWARD FROM LAST YEAR	26,584	25,334
FORWARD TO NEXT YEAR	32,372	26,584

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

BEALTAINE FESTIVAL

INCOME	2012 €	2011 €
Arts Council Dublin City Council Conference Income Craft Council Bealtaine Miscellaneous Income Age & Opportunity	85,000 500 24,910 - 47,393 211,236 369,039	86,400 - 1,500 18,310 143,180 249,390
EXPENDITURE		
Programme costs Bealtaine Staff costs	179,832 100,711	108,676 38,839
Additional Administration costs	15,059	9,052
Marketing/Public Relations	73,436	92,823
	369,039	249,390
SURPLUS/(DEFICIT) FOR THE YEAR	-	-

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

ATLANTIC PHILANTHROPIES ACTIVE AGEING IN PARTNERSHIP

	2012 €	2011 €
INCOME		
Altantic Philanthropies	100,112	170,000
	100,112	170,000
EXPENDITURE		
Personnel costs	23,000	104,686
Consultancy Costs	-	49,681
Process Facilitation and Coordination	-	20,570
Other Expenses	3,280	3,246
Accomodation / IT	-	12,164
Meetings	2,360	7,699
Tri Party Facilitator	38,246	38,436
Contribution to Age & Opportunity overheads	-	40,465
	66,886	276,947
SURPLUS/(DEFICIT) FOR THE YEAR	33,226	(106,947)
FORWARD FROM LAST YEAR	48,080	155,027
FORWARD TO NEXT YEAR	81,306	48,080

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

ATLANTIC PHILANTHROPIES COMMUNITY EDUCATION INITIATIVE

	2012 €	2011 €
INCOME		
Atlantic Philanthrophies		379,297
		379,297
EXPENDITURE		
Personnel	-	135,360
Data Collection/Research	-	21,965
Consultation and Engagement	-	3,732
Advisory Group	-	5,897
Communications/Dissemination	1,688	1,500
Development of Education Content	27,502	350
General Administration	-	8,818
Contributions to Age & Opportunity overheads	-	32,209
	29,189	209,831
SURPLUS/(DEFICIT) FOR THE YEAR	(29,189)	169,466
FORWARD FROM LAST YEAR	169,466	-
FORWARD TO GET VOCAL/EDUCATION INITIATIVE	(139,000)	-
FORWARD TO NEXT YEAR	(1,277)	169,466

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

ATLANTIC PHILANTHROPIES GET VOCAL/EDUCATION INITIATIVE

INCOME	2012 €	2011 €
Atlantic Philanthropies	- 75.000	431,500
Age & Opportunity Deposit Interest	75,000 15,000	15,000
	90,000	446,500
EXPENDITURE		
Age & Opportunity Overheads Contribution	-	15,120
Consultancy Support	24,136	46,912
Salaries	266,469	201,324
Grants	360,705	387,444
Support Services	-	56,434
Accomodation	20,760	20,148
Evaluation Sharing and Learning	-	3,109
Other Expenses	4,432	5,095
Communication and Strategy - Phase 1	-	8,800
	676,502	744,386
(DEFICIT) FOR THE YEAR	(586,502)	(297,886)
FORWARD FROM LAST YEAR	724,601	1,022,487
FORWARD FROM LAST YEAR (EDUCATION INITIATIVE)	139,000	
FORWARD TO NEXT YEAR	277,099	724,601

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

	=	
	2012 €	2011 €
EDUCATION & TRAINING		
INCOME		
Sales of Education & Training	9,955	1,946
	9,955	1,946
EXPENDITURE		
Project Expenses	1,559	947
	1,559	947
SURPLUS/(DEFICIT) FOR THE YEAR	8,397	999

YEAR ENDED 31st DECEMBER 2012

WORK PROGRAMMES FUNDED BY OTHER SOURCES

	 2012 €	2011 €
CULTURAL COMPANIONS		
INCOME		
Bord Gais	40,840	40,000
	40,840	40,000
EXPENDITURE		
Age & Opportunity Overheads Contribution	4,000	-
Project Expenses	27,264	36,301
	31,264	36,301
SURPLUS/(DEFICIT) FOR THE YEAR	9,576	3,699
FORWARD FROM LAST YEAR	-	-
FORWARD TO NEXT YEAR	9,576	
		-